

17 October 2018

Dear Shareholder

Annual Meeting of Shareholders, Proxies and Annual Report

Enclosed with this letter are:

- The Notice for the Annual Meeting of Shareholders to be held at the Palmerston North Convention Centre, 354 Main Street, Palmerston North on Monday 26 November 2018 at 10.00am;
- A proxy form should you be unable to attend the Annual Meeting of Shareholders but would still like to vote on the resolution put to the meeting. A return prepaid envelope is enclosed should you wish to send in a proxy form.

Following the Annual Meeting of Shareholders, a light morning tea will be provided.

At the foot of this letter is a response form for you to use if you intend coming to the Annual Meeting of Shareholders. If you intend to come, it will be most helpful to have your response to assist us with seating and catering arrangements. Partners of Shareholders are cordially invited. A return prepaid envelope is enclosed. Alternatively you can scan and email the completed form to lees@speirs.co.nz

2018 Annual Report

The Company will not be mailing shareholders a hard copy of the 2018 Annual Report unless the shareholder requests a copy be sent to them. Those shareholders who have requested a hard copy of the Annual Report in prior years will automatically be mailed a 2018 Annual Report. Please see the attached Appendix 1 for full details.

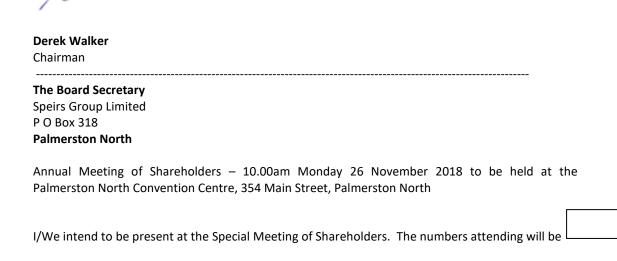
Yours sincerely

Speirs Group Limited

Sincerely

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Derch Clark.



...... Please print your Name(s) in BLOCK letters



Appendix 1 Notice Regarding the 2018 Annual Report

Notice is given that the 2018 Annual Report for Speirs Group Limited (Speirs) will be available online on or before 19 October 2018.

To access the 2018 Annual Report please go to the company's website at www.speirs.co.nz

Speirs has produced a 2018 Annual Report which contains all of its financial and statutory reporting obligations. To minimise costs and to help the environment by reducing unwanted paper documents the Company will not be mailing shareholders a hard copy of the 2018 Annual Report unless the shareholder requests a copy be sent to them.

As a Speirs shareholder you have a right to receive, free of charge, a traditional printed copy of the Annual Report if you request the Annual Report within 15 working days of receiving this notice. Should you wish to receive a traditional printed copy of the Annual Report please sign and return this page. A return prepaid envelope is enclosed. Alternatively you can scan and email the completed form to lees@speirs.co.nz

This notice is sent to you under section 209 of the Companies Act 1993 which allows a company to make its Annual Report available by electronic means 20 working days before its Annual Meeting of Shareholders.

If you requested a traditional printed copy of the Annual Report in 2017, a traditional printed copy of the Speirs Group 2018 Annual Report will be automatically sent to you. There is no need to complete and return this form again for the 2018 year.

Request for Hard Copy Annual Report

I/We request that a traditional printed copy of the Speirs 2018 Annual Report be sent to me/us:
Shareholder Name:
Shareholder Number:
Signed:



Annual General Meeting – Speirs Group Limited Notice of Meeting

Notice is hereby given that the Annual Meeting of Shareholders of Speirs Group Limited ("the Company") will be held at 10.00am on Monday 26 November 2018 at The Palmerston North Convention Centre, 354 Main Street, Palmerston North.

Morning tea will be served at the conclusion of the Annual Meeting.

ITEMS OF BUSINESS

- A. **Annual Report:** To receive and consider the Annual Report for the year ended 30 June 2018, including the financial statements and the auditors' report.
- B. **Resolutions:** To consider, and if thought, pass the ordinary resolutions set out below.
- C. **Other business:** To transact any other business which may be properly submitted to the Annual Meeting.

RESOLUTIONS

- 1 That Nelson Speirs be reappointed as a director of Speirs Group Limited.
- 2 That the directors are authorised to fix the auditors' remuneration

The recommendation of your Board is to vote in favour of these Resolutions.

By order of the Board

Derek Walker, Chairman

Palmerston North, New Zealand

Derek Charl.

17 October 2018

NOTES

- Voting Rights: All Shareholders are entitled to attend the meeting, and are entitled to one vote on a "show of hands" or by "voice vote", and to one vote for each share held in the event of a "poll" in each case in accordance with the Company's Constitution.
- 2 **Voting Exclusions:** There are no voting exclusions



Proxies: A shareholder of the Company entitled to attend and vote is entitled to appoint a proxy to attend and vote on the Shareholder's behalf. A proxy need not be a shareholder of the Company. If you wish you may appoint as your proxy the Chairman of the meeting. A proxy form is enclosed for each ordinary shareholder. For a proxy form to be valid, it must be completed and lodged at the Registered Office of the Company no later than Saturday 24 November 2018 at 10.00am (being 48 hours before the time of the meeting). If the proxy form is being signed under a power of attorney a copy of the power of attorney (unless already deposited with the Company) and a signed certificate of non-revocation of power of attorney must be provided to the Company along with the proxy form.

The meeting will be held at 10.00am on Monday 26 November 2018.

If lodging the proxy form at the Company's registered office, the address is:

4 Lower High Street Marton.

If mailing the proxy form, within New Zealand, a reply paid envelope is provided for the reply

If mailing the proxy form from outside New Zealand, the mailing address is:

Speirs Group Limited PO BOX 318 Palmerston North New Zealand

If emailing the proxy form, the email address is:

lees@speirs.co.nz

4 **Resolution Requirements:** The resolutions set out on page 1 are required to be passed by an ordinary resolution. An ordinary resolution is a resolution passed by a simple majority of votes of Shareholders who are entitled to vote at the Annual Meeting and who exercise their right to vote.

EXPLANATORY NOTES

Resolution 1 - Re-election of Director - Nelson Speirs., FCA

Nelson Speirs retires by rotation, and being eligible, offers himself for re-election.

Nelson is a Fellow of Chartered Accountants Australia and New Zealand, is a founding director of Speirs Group Limited, and has previously served as both an Executive and as Chairman of Speirs Group Limited for a long period.

Nelson has a broad experience in governance with a range of public and private companies and charitable institutions both past and present over a great many years.

Nelson's current directorships include:

- Equipment, Leasing and Finance Holdings Limited
- Various other entities associated with Speirs Group Limited

Resolution 2 - Fixing the remuneration of the auditors, Grant Thornton

Grant Thornton were appointed by the directors as auditors of Speirs Group Limited as a result of a competitive tender process. The proposed resolution is to authorise the directors to fix the remuneration of the auditors, Grant Thornton.