

Annual General Meeting 26 November 2018

2018 Highlights

- Positive turnaround in the performance of Speirs Foods
- Release of a new range of products by Speirs Foods under the THE WHOLE MIX brand;
- Continued growth in the Equipment Leasing & Finance business which has resulted in an uplift in the carrying value of our shareholding;
- A successful re-financing of the 2017 Redeemable Preference shares;
- A mutually acceptable sale of our 40% shareholding in Rosa Foods to the majority shareholder; and
- A reduction in the debt owed by the Group, resulting in an improvement in the ratio of equity to total assets from 24.8% to 42.8%



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Financial Overview

| | 2018 \$(000) | 2017 \$(000) |
|--|-----------------|---|
| Speirs Foods Profit before Interest | 829 | (309) |
| Profit / (Loss) Contribution from Others | | |
| Rosa Foods | 135 | 115 |
| Equipment, Leasing & Finance | - | 613 |
| • Advaro | - | (36) |
| Speirs Nutritionals | (1) | (3) |
| Corporate Expenses incl Refinancing | (226) | (273) |
| Recognition of Future Income Tax Benefit | 94 | - |
| Net Financing Cost | (374) | (312) |
| Net Profit after Tax | 457 | (205) |
| Fair Value Adjustment | 699 | 72 |
| Total Comprehensive Income | 1,156 | (133) New Zealand Grown : Growing New Zeal |



Formal Business

- 1. Consideration of the Annual Report and Financial Statements
- 2. Resolution 1: That Nelson Speirs be re-appointed a Director
- 3. Resolution 2: That the Directors be authorised to set the remuneration of the auditors
- 4. General Business



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